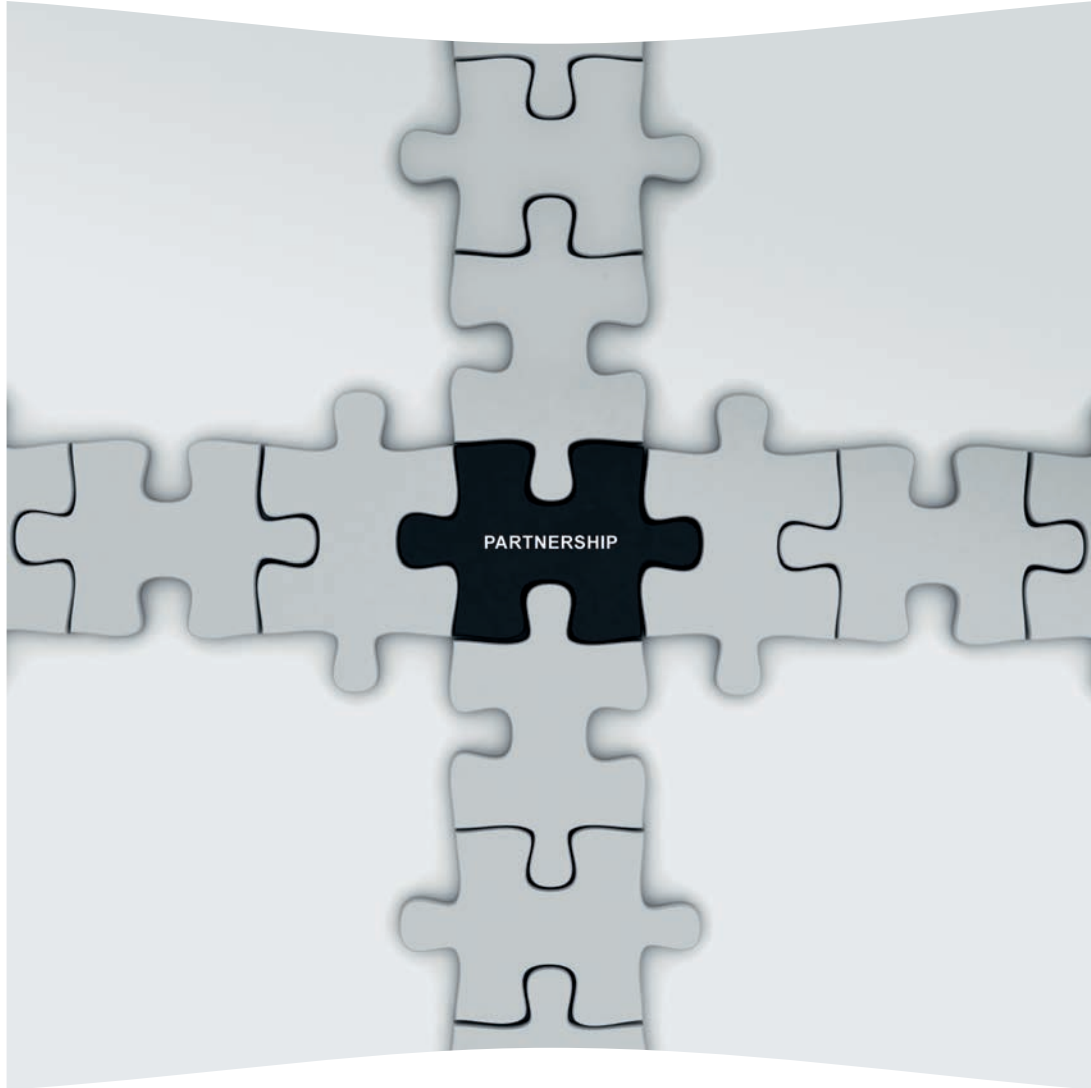


Luther.



Life Cycle Models Public-Private Partnerships

Life Cycle Models

Public-Private Partnerships

Focus on the life cycle of the property

Considering a property according to its life cycle is an economically sensible approach. In spite of all the different opinions on PPP projects, the specialists agree that it is not only the direct construction costs which are important for the execution of a successful construction project. Especially in times when the budgetary situation in the public sector is still difficult, the focus of such a consideration has to be on the overall cost-effectiveness of a measure – and therefore the long-term responsibility for the planning, financing, building and operation of a property.

For many years Luther Rechtsanwaltsgesellschaft mbH has been a professional partner to the public sector and private companies when it comes to the reliable implementation of life cycle-oriented partnership models.

With a large number of pilot projects we have played a role in shaping the German PPP market and helped to implement numerous economically and technically successful projects. These include schools, hospitals, town halls, event venues and sports facilities, swimming pools, penal institutions, barracks and federal buildings in Germany and other European countries.



Our Consulting Services

Project definition and framework conditions

- Clarification of the financial framework (budget situation)
- Project definition and objectives
- Clarification of the legal and economic framework conditions for a private operator model
- Assessment of the funding opportunities (state/federal/EU)
- Establishment of an acceptance and implementation management system (political feasibility)

Calculation of the cost-effectiveness

- Determination of the client's previous costs for comparable projects
- Calculation of the costs of conventional insourcing by the contractor (public sector comparator)
- Estimation of costs regarding preparation and operation in the private operator model (PPP/PFI)
- Analysis and assessment of the risks
- Profitability comparison calculation
- Recommendation on the project decision

Tender procedure

- Market survey (preliminary clarification with potential investors)
- Structuring the award procedure
- Project information for applicants of the public tender and/or bidders in the tendering phase
- EU-wide announcement
- Functional description of works and services
- Preparation of all contract documents

Award procedure

- Public tender
- Negotiation procedure / competitive dialogue
- Contract and concept negotiations with the bidders
- Award recommendations
- Award of contract
- Support in case of review procedures

Supervision of the construction and operating phase

- Legal project management
- Contract controlling from the construction phase to commissioning, take-over and operations

Luther Rechtsanwaltsgesellschaft mbH advises in all areas of business law. Our clients include medium-sized companies and large corporations, as well as the public sector.

Berlin, Brussels, Cologne, Dusseldorf, Essen, Frankfurt a. M., Hamburg, Hanover, Leipzig,
London, Luxembourg, Munich, Shanghai, Singapore, Stuttgart, Yangon

Luther Corporate Services: Delhi-Gurgaon, Kuala Lumpur, Shanghai, Singapore, Yangon

Your contact: Henner M. Puppel, Phone +49 201 9220 24037, henner.puppel@luther-lawfirm.com

Further contacts can be found on our website www.luther-lawfirm.com.

Hits the mark. Luther.

