

EXECUTIVE
DEVELOPMENT

imaa
| Institute for Mergers,
Acquisitions & Alliances



SMU

SINGAPORE MANAGEMENT
UNIVERSITY

International Mergers and Acquisitions Expert (IM&A)

A unique end-to-end understanding of M&A,
blending academic theory with real-world insights

PROFESSIONAL



Programme Highlights

- Covers all relevant topics within the M&A process and life-cycle of a transaction
- Blends real world insights of leading faculty from industry and academic theory
- Most up-to-date practical content
- Global best practices, combined with regional expertise
- Expands and improves M&A perspective and foresight
- Advance M&A capabilities
- Interactive training with discussion based classroom setting

About the Programme

The International Mergers & Acquisitions Expert (IM&A) Program dives deep into the entire M&A process—from strategy and valuation to execution and Post Merger Integration (PMI) management.

This cross-disciplinary curriculum provides a holistic view of the M&A process. Whether managing a merger for your company, advising an acquisition, or assisting your client, we will equip you with the tools and knowledge to overcome common pitfalls with ease.

The program is designed to address the specific needs of professionals and organizations already executing transactions and M&A strategies and of those looking to break into this field.

This intensive four-day program is taught by leading faculty members in the industry and specialized subject matter experts to provide participants with the most up-to-date and practical content available. The faculty combines global thought leaders and regional experts.

Who Should Attend

While you will meet an international mix of participants from various industries, the IM&A program is tailored to the needs of mid-management to senior executives in the C-Suite, directors of public and private companies, board leaders, and heads of strategy and corporate development. Advisers, investment bankers, transactional lawyers, and private equity investors also find this course increasingly helpful. Individuals and teams are welcome to attend.

Programme Faculty



RICK MARCHESE
Director, Lares Lorenzo
Private Capital



DR. ANG SER-KENG
Senior Lecturer of Finance,
Singapore Management
University



DOMINIK HEER
COO, Alpadis Group Singapore



SENG LEONG TEH
Singapore Real Estate,
Hospitality & Construction
Transaction Advisory Services
Leader, EY



DARRYL KINNEALLY
Singapore Partner, EY, Tax
M&A Expert



CLEMENS LEITNER
Attorney at law,
Luther Singapore



DHRUV MEHRA
Senior Principal, M&A Leader
South and East Asia zone
at Mercer



ROHIT SINGH, CFA
PE Advisor; Previous
employers include PwC,
KPMG, and Rabobank



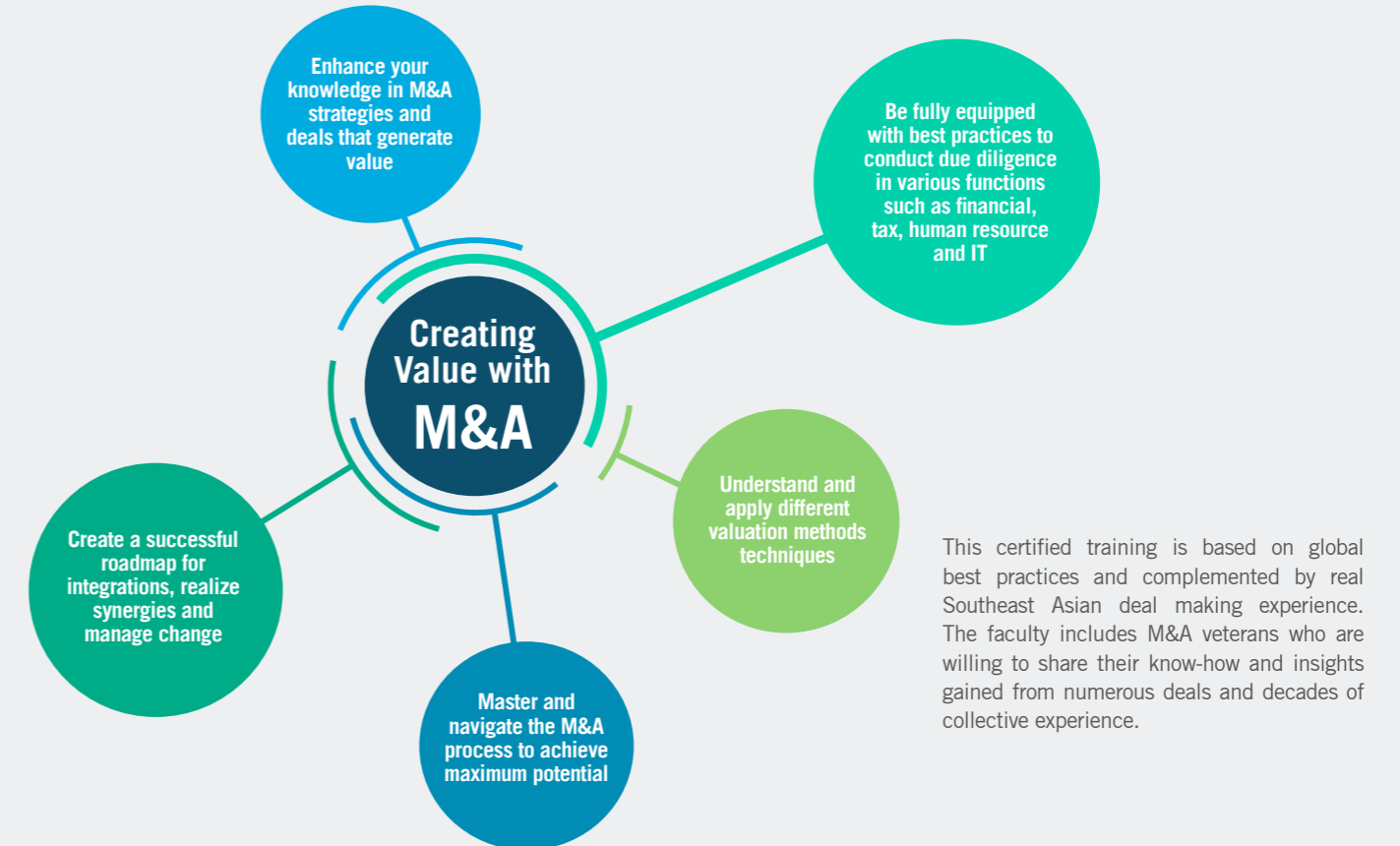
ASHISH BATRA
Vice President, NTT Data
Singapore



ANIRVAN SEN
Founder/CEO, Fifth Chrome
Advisory; Cross-Border
M&A Expert

Programme Objectives and Outcomes

This program will allow participants to dive deep into all aspects of M&A from formulating an M&A strategy to finding the right integration approach and succeeding at change management. You should expect to touch upon a range of topics also including: building a pipeline of opportunities, managing the process, choosing the right deal design, conducting a due diligence, and valuing a company.



Mergers and Acquisitions Learning Journey

After the completion of the Mergers and Acquisitions programme, executives may choose to follow up with selected modules from our Public Programme portfolio.



APPLICATION

To register for the programme, apply online at <http://exd.smu.edu.sg/public-programmes/international-mergers-and-acquisitions-expert>

PROGRAMME FEES

SGD 6,750

* Fee is subject to change. GST applies to individuals and Singapore-registered companies.

PROGRAMME DATES

6–9 March 2019

LOCATION

Singapore

For further enquiries, please contact:

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CUSTOMISED PROGRAMME

This programme may be organised as a customised programme tailored to your organisational needs.



* GST applies to individuals and Singapore-registered companies.
* SkillsFuture Credit can be used for this programme. Please refer to www.smu.edu.sg/programmes/professional/skillsfuture-credit for more details. Eligible for Singapore citizens aged 25 and above.



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