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## Health care: Luther provides consulting services to four university hospitals in Comparatio acquisition by ProSpitalia

**Hanover – ProSpitalia GmbH, Germany's leading group purchasing organisation for medical devices, acquired Comparatio Health GmbH in mid-March. During the transaction and its associated competition tendering procedure, Luther provided consulting services to the four existing Comparatio shareholders: Universitätsmedizin Göttingen, Medizinische Hochschule Hannover, Universitätsklinikum Regensburg and Universitätsmedizin Greifswald. In carrying out the complex mandate, Luther systematically delivered its combined expertise in the M&A sector, health care and public procurement law.**

Comparatio is a strategic purchasing and services company, which primarily supports university hospitals in procurement management. To optimise procedures, IT information logistics at Comparatio combines master data management, contract management, supplier management and evaluation platforms within an intelligent IT architecture.

The acquisition of Comparatio consolidates ProSpitalia's market leadership among German purchasing service providers. In future, not only almost 600 existing hospital customers, but also nearly 25 per cent of Germany's university hospitals will benefit from ProSpitalia's range of services.

### **About Comparatio Health GmbH**

Comparatio, based in Hanover, is a strategic purchasing and services company in the health care sector for university hospitals and maximum care institutions. Since it was founded in 2006, Comparatio has exclusively supported university hospitals in the procurement of medical supplies.

*<http://comparatio.org/>*

### **About ProSpitalia**

ProSpitalia, based in Ulm, as leading group purchasing organisation in the German health care sector, offers its hospital customers an extensive services portfolio. The efficient negotiation of prices with its industry partners is key, but is complemented by services such as profitability analyses, interim management of purchasing departments, consulting offers, support in the procurement of capital goods as well as legal procurement in accordance with EU regulations.

ProSpitalia and its subsidiary, Pro Care Management GmbH, help reach a total purchasing volume of over 2 billion euros.

*<http://www.prospitalia.de>*

**On behalf of the four existing Comparatio shareholders  
(Universitätsmedizin Göttingen, Medizinische Hochschule  
Hannover, Universitätsklinikum Regensburg,  
Universitätsmedizin Greifswald)**

Luther, Public Procurement Law: Ulf-Dieter Pape (Lead Partner), Dr Henning Holz, LL.M. (Counsel, both Hanover)

Luther, Mergers & Acquisitions: Prof Dr Hans-Georg Hahn (Lead Partner), Dr Daniel Schubmann (both Hanover)

Luther, IP and Copyright Law: Dr Wulff-Axel Schmidt (Partner), Dr Stefanie Hellmich, LL.M. (Counsel, both Frankfurt am Main)

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#### **Brief Profile Luther**

Luther is a leading German commercial law firm that offers comprehensive legal and tax services. The full-service law firm employs more than 350 lawyers and tax

advisors and is represented at 10 German economic centres and at important investment locations and financial centres in Europe and Asia with international offices in Brussels, London, Luxembourg, Shanghai, Singapore and Yangon. Our clients are medium-sized enterprises and large corporations, as well as the public sector.

Luther works closely with other commercial law firms in all the prevailing jurisdictions worldwide. On the Continent, Luther is part of a group of independent leading law firms who have worked together for many years on joint cross-border projects.

Luther Rechtsanwalts-gesellschaft mbH is a law firm with a business approach: our innovative awareness aspires us to provide our clients with customised legal advice that addresses individual needs and delivers the greatest possible economic benefit.

Our lawyers and tax advisors have a solid understanding of interdisciplinary matters and a wealth of experience in collaborating on complex tasks. Further information is available at: [www.luther-lawfirm.com](http://www.luther-lawfirm.com)

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