

22 August 2016

## Positive result for FY 2015/16: Luther exceeds Euro 110m turnover for the first time

Euro 110.3m turnover in Germany //  
Euro 124m turnover including foreign offices

**Cologne – The law firm Luther Rechtsanwaltsgesellschaft mbH has announced its turnover figures for the 2015/16 fiscal year that ended on 30 June 2016.**

- During the 2015/16 fiscal year, Luther achieved a turnover of **Euro 110.3m** in **Germany**. This represents a **3.0 percent** increase in turnover compared to the previous year (Euro 107.6m). For the first time, Luther has succeeded in exceeding the Euro 110m turnover mark.
- Luther's international business has also developed positively: in conjunction with its **branch offices abroad**, Luther has generated a total turnover of **Euro 124m**, which also means a **3.0 percent** increase on the previous year (Euro 121m).
- The number of accredited professionals in Germany has increased slightly, from 304 lawyers and tax consultants last year to **306 lawyers and tax consultants** now. The number of **equity partners** has decreased from 73 to **72**. During the 2015/16 fiscal year, the firm's **82** lawyers and accredited national professionals provided legal advice (2014/15: 70).

"We have achieved this increase in turnover with the same headcount as we had during the 14/15 fiscal year. This means that our firm's profitability has increased again during the fiscal year," says Elisabeth Lepique, Co-Managing Partner at Luther. "The real estate law, tax law, anti-trust law, IT outsourcing and M&A teams have been particularly successful." During the 2015/16 fiscal year, Luther's clients have included E.ON, Amazon, the Ärzteversorgung Niedersachsen, Zurich, Evonik, IMMOFINANZ AG, the Berlin public transport system, SMEs, government ministries and the public sector.

### Two of Luther's notable mandates during FY 15/16 were:

- Between July 2015 and October 2015, Luther supported **IMMOFINANZ AG** during the sale of its entire European logistics portfolio to Blackstone (see *press release*).
- From 2014 to 2016, Luther helped the **Berlin public transport system** prepare an EU-wide tender for the procurement of underground and tram facilities (see *JUVE report*).

Luther has firmly established itself in the market as a brand name for highly-qualified legal and tax advisory services. "Turnover for the last few years is more than just positive," says Dr. Markus Sengpiel, Co-Managing Partner at Luther.

"Over the last 10 years, we have appointed 42 equity partners, 45 salary partners and 13 counsel. At the same time, we have been able to increase turnover between 2007 and 2016 by around 63 percent. This continual growth over a number of years is evidence of a successful business model. We are going to continue our success story, and will therefore be able to offer ambitious colleagues the best possible career prospects."

### **Award for "Law Firm of the Year for Distribution / Sales / Logistics"**

In October 2015, Luther was recognized as the "Law Firm of the Year for Distribution / Sales / Logistics" by specialized publisher JUVE (*press release*).

### **Best Lawyers recommends 17 lawyers from Luther**

In June 2016, the US specialist publisher Best Lawyers published this year's ranking for the best lawyers in Germany and Belgium in cooperation with Handelsblatt. The results are based on recommendations from competitors and therefore confirm the positive reputation of the lawyers named in the ranking. Seventeen of the

lawyers practising with Luther Rechtsanwaltsgesellschaft mbH were recommended this year by Best Lawyers ( *press release*).

---

**Brief Profile Luther**

Luther is a leading German commercial law firm that offers comprehensive legal and tax services. The full-service law firm employs over 350 lawyers and tax advisors and is represented at 10 German economic centres and at important investment locations and financial centres in Europe and Asia with international offices in Brussels, London, Luxembourg, Shanghai, Singapore and Yangon. Our clients are medium-sized enterprises and large corporations, as well as the public sector.

Luther works closely with other commercial law firms in all the prevailing jurisdictions worldwide. On the Continent, Luther is part of a group of independent leading law firms who have worked together for many years on joint cross-border projects.

Luther Rechtsanwaltsgesellschaft mbH is a law firm with a business approach: our innovative awareness aspires us to provide our clients with customised legal advice that addresses individual needs and delivers the greatest possible economic benefit.

Our lawyers and tax advisors have a solid understanding of interdisciplinary matters and a wealth of experience in collaborating on complex tasks. Further information is available at: [www.luther-lawfirm.com](http://www.luther-lawfirm.com)

---

**Press contact**

Luther Rechtsanwaltsgesellschaft mbH  
Anna-Schneider-Steig 22  
50678 Cologne | Germany  
[katja.hilbig@luther-lawfirm.com](mailto:katja.hilbig@luther-lawfirm.com)

Katja Hilbig  
Press Officer  
Phone +49 221 9937 25070  
Mobile +49 1520 16 25070