

Luther.Digital Services

Legal Process & Technology Services

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Introduction

The digital revolution is in full swing. Global corporations, small and medium-sized enterprises and start-ups are all looking for the best possible solution for maintaining or even enhancing their position in a volatile competitive environment. Existing business models are being called into question and new innovative forms of cooperation are emerging. This revolution is being accelerated by numerous technological developments, including cloud computing, digital platforms, big data and artificial intelligence, the Internet of Things (IoT) and blockchain technology.

This increased complexity, coupled with a greater level of regulation and high requirements for compliance and risk management, also poses new challenges for corporate legal departments. Cost-cutting programmes and staff reductions are an additional concern for legal departments.

They are required to provide legal support for the process of change initiated in their company as well as proactively shape their own transformation. In order to do this, they must review the department's service portfolio in its entirety and adjust it as necessary. They must also create new workflows and processes, implement innovative technological solutions or initiate new forms of cooperation with partners.

In fulfilling the role of the company's strategic business partner, it is necessary first and foremost to process day-to-day business efficiently in order to create scope for strategic topics.

Luther.Digital provides support through all phases of the legal department's upcoming transformation - from strategic dialogue via process and organisational design through to the employment of legal tech solutions in operational work or the design of new forms of cooperation with external partners.

Over the following pages, we offer an overview of our portfolio of solutions designed to shape the legal department of the future.



Legal Operations

Further development into a "Digital Legal Department" is key to creating an efficient and risk-conscious organisational design for the business model of the future.

The alignment of corporate and departmental strategy is often the starting point of an analysis: What are the strategic levers for the legal department and how is its service portfolio integrated into the business model of the company as a whole?

Well-developed and implemented processes form the basis of effective high-quality services provided by the department. Our experts analyse the current process landscape, design new workflows and identify efficiency potential to be unlocked through employment of modern legal tech solutions.

We define key performance indicators (KPI) and ensure that these indicators can also be captured and presented transparently. In addition to strategy, processes and systems, organisation is the fourth crucial building block when it comes to legal operations. Together with you, we develop sustainable organisational structures and workflows and, by doing so, guarantee the service performance of the department within the framework of the company's strategic challenges.

Our services

- Alignment of the department's strategy with the corporate strategy. Strategic measures are supplemented where necessary
- Recording of workflows and transparent presentation in a standardised process architecture. The basis for this is our legal department process framework
- Analysis of the processes for efficiency potential and re-design of workflows where necessary
- Development of efficiency potential through employment of modern IT or legal tech tools
- KPI framework design and ensuring
- KPI capture and presentation
- Adaptation of organisational structures and workflows and support throughout the transformation process.



Legal Tech



By employing digital solutions (legal tech), processes and workflows can be made faster, more efficient and more cost-effective in many areas. To achieve a sustainable leverage effect through the employment of technology, suitable workflows or processes must be evaluated and improved as a first step. Once the issues have been identified, the next step is to develop scope for the solution and determine the features of the tools to be employed. Only then is the final design of the software or the legal tech solution created through an iterative process starting with a prototype. This may involve internal processes within the legal department or processes that facilitate cooperation with internal departments and external partners, e.g. collaboration platforms, document automation as well as decision automation.

Our experts combine legal expertise, methods and specialist knowledge of tech tools to provide a sustainable and integrated solution.

Our services

- Process analysis and optimisation
- Development of scenarios for the implementation of IT or legal tech solutions, determination of functional scope
- Selection of suitable solutions or partners
- Prototype development and iterative refinement to create the final solution
- Legal support for the employment of new legal tech tools in the department or company
- Development of customised applications by our legal engineers.

Legal Project Management

Given the increased demands placed on the legal department, efficiency improvements in legal project work are as important as the application of agile methods in project execution. Modern project management methods need to be developed for legal subject areas, adapted in line with company-specific requirements and anchored in the legal department.

With Luther.Legal Project Management, we offer a holistic approach that combines modern project management methods with legal requirements. We embed international project management standards and company-specific characteristics in a methodologically sound, efficient design framework and ensure the successful handling of legal projects within the company. By doing so, we integrate the three core elements of business requirements, technology and methodological expertise into one holistic solution.

Our services

- PM quick check: Analysis of the current PM structure & standards in the company (organisation, processes, communication and reporting)
- Analysis and structuring of the current project portfolio
- Development of a company-specific PM framework (organisation, processes, reporting, communication)
- Recommendation or selection of possible IT solutions for efficient project management (tools and platforms)
- Training of the organisation on PM issues
- Support in ongoing critical projects and coaching of the project organisation

Managed Legal Services

Similar legal service processes and business transactions often push a legal department to its limits in terms of capacity. It is not uncommon for these processes to be carried out in the organisation without the application of standards or technical support - this results in inefficiencies and problems with quality. By introducing standard processes and sensible use of supporting programs and tools, it is possible to unlock a wide spectrum of potential. At the same time, once reorganisation is complete, it is often possible to (temporarily) outsource these processes to external partners and still ensure the results are integrated into the internal workflow landscape. We call this "Managed Legal Services".

In special cases, such as mass disputes, legal issues often recede into the background, while control of the process, management of deadlines as well as efficient creation and forwarding of documents come to the fore. This is where we support you as a full-service law firm with legal expertise as well as specialist knowledge of processes and methodology in the relevant legal field.

A selection of our services

- Support with or complete management of the implementation of award procedures
- Support with monitoring of legal changes
- Management of funding or assistance with approval for these funds
- Support with mass disputes
- Claims management in cases of insolvency
- Contract management
- Document automation

Hits the mark. Luther.

Luther Rechtsanwaltsgesellschaft mbH is one of the leading corporate law firms in Germany. With some 420 lawyers and tax advisors, we can advise you in all fields of German and international corporate law. In addition to having offices in every economic centre throughout Germany, we are also present in ten locations abroad: in Brussels, London and Luxembourg in Europe, and in Bangkok, Delhi-Gurugram, Jakarta, Kuala Lumpur, Shanghai, Singapore and Yangon in Asia.

Our advisory services are tailored to our clients' corporate goals. We take a creative, dedicated approach to achieving the best possible economic outcome for each of our clients. The name "Luther" stands for expertise and commitment. With a passion for our profession, we dedicate all our efforts to solving your issues, always providing the best possible solution for our clients. Not too much and not too little – we always hit the mark.

We know how crucial it is to use resources efficiently and to plan ahead. We always have an eye on the economic impact of our advice. This is true in the case of strategic consulting as well as in legal disputes. We have complex projects on our agenda every day. At Luther, experienced and highly specialised advisors cooperate closely in order to offer our clients the best possible service. Thanks to our fast and efficient communication, permanent availability and flexibility, we are there for you whenever you need us.

Luther has been named "Law Firm of the Year: Germany 2021" and also "European Law Firm of the Year 2021" by The Lawyer, one of the most well-known legal magazines worldwide.



About unyer

unyer, founded by Luther and Fidal in 2021, is a global organisation of leading international professional services firms. Besides law firms, unyer is also open to other related professional services, especially from the legal tech sector. unyer is based in Zurich as a Swiss Verein. unyer is globally connected but has strong local roots in their respective markets.

unyer has an exclusive approach and only accepts one member firm from each market. unyer members offer its clients full services across all jurisdictions with a compelling industry focus. The organisation has an annual turnover of more than EUR 650 million and includes over 2,500 lawyers and advisors in more than 10 countries in Europe and Asia. In September 2021, Pirola Pennuto Zei & Associati joined the international organisation.

www.unyer.com



Our locations

We have a global outlook, with international offices in ten key economic and financial centres in Europe and Asia. We also maintain close relationships with other commercial law firms in all relevant jurisdictions. Luther is a founding member of unyer (www.unyer.com), a global organisation of leading professional services firms that cooperate exclusively with each other. This way, we ensure a seamless service for our clients throughout their demanding international projects.

Our partner firms are based in Africa, Australia and New Zealand, Europe, Israel, Japan and Korea, the Middle East, Russia and the CIS, South and Central America, the US and Canada.



Luther locationsBest friends

Our locations Bangkok Jakarta Berlin **Kuala Lumpur** Brussels Leipzig Cologne London Delhi-Gurugram Luxembourg Dusseldorf Munich Essen Shanghai Frankfurt a.M. Singapore Hamburg Stuttgart Hanover Yangon

Our industries

We focus on advising transactions with respect to targets in five industries.

Energy

Conventional or renewable energies: We work efficiently and sustainably.



With our expertise, we have our finger on the pulse of time.



We connect today with tomorrow.



We understand what gets you moving and can set you on the right course.



We lay the foundation for you to build on.

Our practice areas

Antitrust Law	Capital Markets & Banking	Commercial & Distribution Law, Product Liability/ Product Compliance	Complex Disputes
Compliance & Internal Investigations	Corporate/M&A	Data Protection Law	Employment Law
Energy Law	Environment & Planning Law, Regulatory	Financial Services Investment Funds & Alternative Investments	Insurance Law
International Trade Law	IP & Copyright Law	IT Law	Notarial Services
Public Procurement Law	Public Subsidies/ State Aid Law	Real Estate	Restructuring & Insolvency
Start-ups & Venture Capital	State, Administration, Public Undertakings	Tax Law	White-Collar Crime & Tax Offences

Our awards



The Lawyer European Awards

Luther has been named "Law Firm of the Year: Germany 2021" and also "European Law Firm of the Year 2021" by The Lawyer, one of the most well-known legal magazines worldwide.

JUVE

In the 2021/2022 JUVE Guide to Commercial Law Firms, 45 lawyers from Luther were recommended, and 11 of these were also listed as "leading advisors". The legal publisher JUVE published rankings for a total of 28 areas of law. In 2021, Luther was nominated for the JUVE award "Antitrust Law" and was named "Law Firm of the Year" by JUVE in 2019. In the past, Luther has already won "Law Firm of the Year 2017 for Environmental and Regulatory Law".



The Legal 500

"The Legal 500 Germany 2021" recommends 71 lawyers from Luther, of which 10 lawyers have received special recognition and were named as "Leading Names", "Names of the Next Generation" or "Rising Stars". Additionally, a total of 28 practice areas were ranked. In 2020, 68 attorneys were nominated to Legal 500, six of whom were named as leaders.



Chambers

In 2021, Luther was recognised by Chambers Europe for 10 practice areas in Germany as well as in two practice areas in Luxembourg. Moreover, 15 partners were included in the Individual Ranking. Additionally, in 2021, Luther was recognised by Chambers Global in three advisory areas in Germany, Luxembourg and Myanmar, while six partners were also included in the Individual Ranking.



Kanzleimonitor

Luther is one of the ten most frequently recommended law firms in Germany according to the German survey **∭kanzlei**monitor.de of law firms "Kanzleimonitor 2020/2021". Luther ranks 6th in terms of its range of legal services, with 22 (out of 32) areas of laws. Luther achieved top 5 rankings in employment law (2nd place), corporate law (3rd place) and energy law (4th place). A total of 13 Luther lawyers were recommended by in-house lawyers.

Best Lawyers

"Best Lawyers in Germany 2022"

For the year 2022, 91 of Luther's partners have been recommended as "Best Lawyers in Germany 2021", an award presented by the US publisher "Best Lawyers" in cooperation with the German Handelsblatt. In addition, three partners were named "Lawyer of the Year". Another five colleagues have received the recommendation "Best Lawyers - Ones to Watch".



WHO'S WHO LEGAL

18 of Luther's partners are listed in WHO'S WHO LEGAL in 2021, four of whom were recognised as Thought Leaders, three as a Future Leader and one as a Global Leader.



Global Arbitration Review

In 2021, the English legal journal "Global Arbitration Review" included Luther for the tenth time in a row in its "GAR 100", a list of law firms specialising in arbitration law assessed by the journal throughout the world.

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For reasons of better legibility, the simultaneous use of gender-specific language forms is dispensed with. Corresponding terms apply in principle to all genders in the sense of equal treatment. The abbreviated form of language has editorial reasons and does not imply any valuation.

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Luther.

Bangkok, Berlin, Brussels, Cologne, Delhi-Gurugram, Dusseldorf, Essen, Frankfurt a.M., Hamburg, Hanover, Kuala Lumpur, Jakarta, Leipzig, London, Luxembourg, Munich, Shanghai, Singapore, Stuttgart, Yangon

You can find further information at: www.luther-lawfirm.com www.luther-services.com

