

# Luther.



## Workshop – “Doing Business in India”

12 June 2024 in Cologne, Luther Rechtsanwaltsgesellschaft mbH,  
Anna-Schneider-Steig 22, 50678 Cologne

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# Invitation

India continues to remain a bright spot amongst the global economic slowdown and is increasingly fulfilling its new role as an economic and political superpower in Asia.

Prime Minister Narendra Modi is widely expected to win the elections and the Indian government is set to continue its commitment to comprehensive reforms with reductions of bureaucracy and the abolishment of other market entry restraints. Our workshop will provide an overview of the legal framework for entering the Indian market and highlight some of the regulatory and banking challenges foreign investors face when doing business in India.

Participation is free, but seats are limited. All workshop sessions will be conducted in English. The workshop is followed by a get-together with barbecue and drinks on our rooftop terrace with a view over the Rhine. Please RSVP by 6 June 2024.



# Agenda

1:30 – 2:00 p.m.

## Registration

2:00 – 2:30 p.m.

## Introduction: Why India?

The world's largest democracy will have concluded its 18th parliamentary elections at the time our workshop is held. The Chief Economist of India's largest private bank ICICI Bank will explore what lies ahead for the Indian economy and what it means for foreign investors.

- Welcome and opening remarks
- India after the elections
- Virtual presentation by Chief Economist of ICICI Bank Limited, India

**Thomas Weidlich**, Attorney-at-Law (Germany), Partner Asia Pacific / India Desk, Luther, Cologne

**Sameer Narang**, Head, Economics Research Group, ICICI Bank Limited, India

2:30 – 3:30 p.m.

## Workshop Session 1: Establishing and Running a Business in India

Session 1 will provide an overview of the legal framework, address the current FDI policy as well as recent changes and highlight some of the challenges foreign investors face when doing business in India.

- India's FDI policy
- Incorporation process
- Incentives
- Ease of Doing Business: Digital India
- From the Boardroom: Managing an Indian Business
- Q&A

**Thomas Weidlich**, Attorney-at-Law (Germany), Partner, Luther, Cologne

**Pramod Chaubey**, Attorney-at-Law (India), Associate Director, Luther, Gurgaon/India

**Amrit Grewal**, Attorney-at-Law (India), Legal Consultant, Luther, Cologne/Hamburg

# Agenda

3:30 – 4:00 p.m

## Networking Break

4:00 – 4:30 p.m.

## Workshop Session 2: Financing Update

The experts from ICICI Bank share insights on the typical banking and regulatory challenges faced by German companies operating in the Indian market and give best practice recommendations.

- Opening bank accounts / KYC issues
- Fund transfers to and from India
- Financing your Indian subsidiary
- Trade finance (bank guarantee, dealer finance, etc.)
- Common banking issues faced by foreign investors
- Recent experiences of how ICICI supported German companies in India
- About ICICI Bank
- Q&A

**Devdutta Panda**, Country Head, ICICI Bank UK Plc, Germany

**Himanshu Singh**, Head of Corporate Banking – Germany Branch, ICICI Bank UK plc, Germany

**Pratik Agarwal**, Senior Relationship Manager, ICICI Bank UK plc, Germany

# Agenda

4:30 – 5:15 p.m.

## **Workshop Session 3: Legal and Regulatory Update**

We share the latest developments in the legal and regulatory landscape and illustrate how these impact the business operations of foreign companies across various sectors in India.

- Modi's reform agenda: what has been implemented, what is yet to come ?
- Labour law reforms: a paradigm shift
- ESG compliance: the Indian perspective
- Litigation and Arbitration Update: how to enforce rights in India ?
- Data Protection and Privacy in India – latest developments and horizon gazing
- Q&A

**Philipp Dietz**, Attorney-at-Law (Germany), Partner, Luther, Cologne

**Pramod Chaubey**, Attorney-at-Law (India), Associate Director, Luther, Gurgaon/India

**Amrit Grewal**, Attorney-at-Law (India), Legal Consultant, Luther, Cologne/Hamburg

5:15 – 5:30 p.m.

## **Wrap-up: Pitfalls and Best Practice**

Company representatives will share their recent experiences and give recommendations what to do – and avoid – when doing business in India (participants currently being finalised).

from 5:30 p.m.

## **Get-together with Barbecue and Drinks**

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**Luther Rechtsanwaltsgesellschaft mbH** is one of the leading German commercial law firms with 21 German and international offices. The law firm has extensive experience in doing business in India. Together with Indian partners, Luther offers comprehensive advice on all legal, tax and regulatory issues on the subcontinent.

Luther is a founding member of unyer, a global organisation of leading professional services firms. More than 2,550 lawyers and consultants generate an annual turnover of over 650 million euros in more than 14 countries in Europe and Asia. [www.luther-lawfirm.com](http://www.luther-lawfirm.com)

**ICICI Bank** is a leading private sector bank in India listed on two Indian stock exchanges - Bombay Stock Exchange (BSE) and National Stock Exchange (NSE) – as well as the New York Stock Exchange (NYSE). ICICI Bank's international presence spans across 14 countries. ICICI Bank UK PLC, a fully owned subsidiary of ICICI Bank, has seven branches in the UK and one branch in Germany. ICICI Bank Germany provides corporate banking and trade finance to companies based largely in the EU region.

The Bank services its large customer base through a multi-channel delivery network of branches, ATMs, call centres, internet banking and mobile banking. The Bank has consolidated assets of USD 283.4 billion and a network of 6,523 branches and 17,190 ATMs & Cash Recycling Machines (CRMs) at March 31, 2024.

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Please make sure before accepting our invitation that your attendance will not violate your (private or public) employer's Compliance regulations, if applicable, or any statutory provisions that apply to you. Luther Rechtsanwalts-gesellschaft mbH will pay lump-sum taxes for this event in accordance with Sec. 37b German Income Tax Act.\*