

Growth in Southern Germany: Prosthetics manufacturer Ottobock acquires the Brillinger medical supply store chain with Luther

Essen, 09.03.2023 – Ottobock, one of the leading companies in the field of innovative fitting solutions for people with limited mobility, is continuing on its growth path. Ten medical supply stores of the Brillinger chain are being added in southern Germany. Ottobock was advised on the transaction by Luther Rechtsanwalts-gesellschaft.

Brillinger has been a medical supply retailer and service provider in the field of orthopedics and rehabilitation technology for over 100 years. It employs nearly 300 people at a large number of locations in the greater Stuttgart area (headquarters: Tübingen).

With this transaction, the Ottobock Group is consistently pursuing its strategy of expanding the patient care segment. As with the recent acquisitions of Pohlig and IOT, Ottobock relied on Luther's M&A team for this transaction.

Last year, Brillinger's sales were just under EUR 30 million. Ottobock CEO Oliver Jakobi says that an expert network for care and local contacts are crucial for rehabilitation. Ottobock has a stake in more than 390 medical supply store locations in 135 countries worldwide to date.

About Ottobock:

Ottobock has been developing innovative fitting solutions for people with limited mobility for more than 100 years. As a leader in wearable human bionics, the company, founded in 1919, continues to set new standards and drive the digitisation of the industry. The company's international activities are coordinated from its headquarters in Duderstadt (Lower Saxony). Ottobock employs around 9,000 people in 135 countries.

On behalf of Ottobock:

Luther, Corporate/M&A: Dr. Stefan Galla (Partner), Dr Cédric Müller, LL.M. (Partner, Co-Lead), Dr Philipp Honisch (Counsel, Co-Lead), Stefan Hubertus Tolksdorf, LL.M. (Senior Associate)

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Luther, Employment Law: Klaus Thönißen, LL.M. (Partner), Nina Stephan (Counsel)

Luther, Environment, Planning, Regulation: Dr Stefan Altenschmidt, LL.M. (Partner)

Ottobock in-house: Dr Edgar Matyschok (Legal), Alexander Gück (Head of Corporate Strategy and M&A)

Tax advice: EY Dortmund, Sören Goebel

Luther Rechtsanwaltsgesellschaft mbH

Luther is a leading German commercial law firm that offers comprehensive legal and tax advice. The full-service law firm employs over 420 lawyers and tax advisors and is represented in ten German economic hubs as well as with 11 of its own international offices in key investment locations and financial centres in Europe and Asia. Its clients include medium-sized enterprises and large corporations, as well as the public sector.

Luther works closely with other commercial law firms in all the prevailing jurisdictions. Luther is a founding member of unyer (www.unyer.com), a global organisation of leading professional services firms that cooperate exclusively with each other.

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