

Luther.

Malaysia News:

Luther in Malaysia

October 2016

Luther in Malaysia

Corporate Services and Legal Advice- especially in Asia - are more than explaining the system to you. We are here to do more. We make a true effort to understand your business. We devise and help you to implement legal and tax structures that work and let you focus on being successful in the world's most dynamic region.

In differing constellations depending on the regulatory environment in the respective country, we provide the complete range of legal advice, corporate, accounting and tax services to clients doing business in and from Asia. To offer a seamless service we have teams in Germany as well as in Asia, led by partners with many years of experience on both continents.

From our two principal offices located in Singapore and Shanghai and our other Asian offices in Kuala Lumpur, Yangon, Delhi-Gurgaon and our Indonesia team, we regularly act for and provide cost-effective practical advice for a multitude of diverse business entities who require sound corporate guidance and professional support. This support is further strengthened by the long-term business relationships we have successfully developed over the years, both locally and with our regional partners throughout Asia.

In Malaysia our Corporate Services Team consists of three German and two French lawyers supported by around 20 excellent staff with extensive experience in corporate matters and administration. Our accounting team consists of more than 20 accountants led by a management team with decades of experience in business process outsourcing and shared services. Combined with the resources of our legal Partners who work in close proximity to our offices, we provide comprehensive solutions for our clients' activities in all areas throughout Malaysia.

Since the establishment of Luther Corporate Services Sdn Bhd in 2009 we have helped more than 140 SMEs and MNCs to set up their business in Malaysia and assisted many more to

find tailor made solutions meeting their needs. Over the past years, the Malaysian German Chamber of Commerce and the Malaysian French Chamber of Commerce, together, have been an important partner for and to us in representing the needs of home based businesses in general for more than 25 years and that of our clients in particular.

Despite rather negative forecasts for 2016 we do not see a slowdown of foreign investment in Malaysia. To the contrary, we have set up more companies and taken up the administration of more existing ones during this year than during any of the previous two years.

Taking a closer look at the projects of our clients, we observe that investments have become more mature than in the beginning stages. We were mainly tasked with the relocation of production sites to Malaysia and the setting up of sales and services offices in the years following 2009 and continue to service this important stream of FDI.

Nowadays more and more clients discover the region as the next market and use Malaysia as their hub for investments in the region by either extending their existing setup or by starting out with this goal in mind. Besides numerous tax incentives, Malaysia offers a stable government and legal system, a qualified workforce and - other than many other South-East-Asian countries - an English speaking population. The number of requests and projects we have received in the area of mergers and acquisitions has risen remarkably which is a strong indicator that investors trust the environment not only to remain stable but also lucrative.

We are and will be more than happy to assist you with your ventures in South-East-Asia.

Your Contacts

German Desk



Philipp Kersting

Luther Corporate Services Sdn. Bhd. Unit 17-2,
Level 17, Wisma UOA II, No. 21, Jalan Pinang,
50450 Kuala Lumpur
Malaysia
Phone +60 3 2166 0085
philipp.kersting@luther-services.com

French Desk



Caroline Pelaez

Luther Corporate Services Sdn. Bhd. Unit 17-2,
Level 17, Wisma UOA II, No. 21, Jalan Pinang,
50450 Kuala Lumpur
Malaysia
Phone +60 3 2166 0085
caroline.pelaez@luther-services.com



Christina Becht

Luther Corporate Services Sdn. Bhd. Unit 17-2,
Level 17, Wisma UOA II, No. 21, Jalan Pinang,
50450 Kuala Lumpur
Malaysia
Phone +60 3 2166 0085
christina.becht@luther-services.com



Julie Cheung

Luther Corporate Services Sdn. Bhd. Unit 17-2,
Level 17, Wisma UOA II, No. 21, Jalan Pinang,
50450 Kuala Lumpur
Malaysia
Phone +60 3 2166 0085
julie.cheung@luther-services.com



Jörg Schmidt

Luther Corporate Services Sdn. Bhd. Unit 17-2,
Level 17, Wisma UOA II, No. 21, Jalan Pinang,
50450 Kuala Lumpur
Malaysia
Phone +60 3 2166 0085
joerg.schmidt@luther-services.com

Imprint

Luther Rechtsanwaltsgesellschaft mbH, Anna-Schneider-Steig 22,
50678 Cologne, Phone +49 221 9937 0, Fax +49 221 9937 110,
contact@luther-lawfirm.com

Editor: Caroline Pelaez, Luther Corporate Services Sdn. Bhd. Unit 17-2,
Level 17, Wisma UOA II, No 21, Jalan Pinang, 50450 Kuala Lumpur,
Phone: +60 (0)3-21660085, caroline.pelaez@luther-services.com

Copyright: These texts are protected by copyright. You may make use of the
information contained herein with our written consent, if you do so accurately and
cite us as the source. Please contact the editors in this regard
contact@luther-lawfirm.com

Disclaimer

Although every effort has been made to offer current and correct information,
this publication has been prepared to provide information on recent regulatory
and legal developments in Malaysia only. It is not exhaustive and thus does not
cover all topics with which it deals. It will not be updated and cannot substitute
individual legal and/or tax advice. This publication is distributed with the
understanding that Luther, the editors and authors cannot be held responsible for
the results of any actions taken on the basis of information contained herein or
omitted, nor for any errors or omissions in this regard.

Luther Corporate Services Sdn. Bhd.

Luther Corporate Services, the Corporate Services arm of Luther lawfirm enables us to offer our clients a “one-stop” solution for all their business needs. Our accountants, company secretaries and tax consultants provide the whole range services, which our clients expect from such a one-stop concept, from corporate secretarial services, outsourced administration, payroll and accounting to tax compliance. We assist our clients comprehensively in all stages of a business lifecycle, from the formation of a business vehicle, to ongoing support and statutory compliance matters and to the dissolution of a company.

Delhi-Gurgaon, Kuala Lumpur, Shanghai, Singapore, Yangon

Luther Corporate Services Sdn Bhd | Unit 17-2, Level 17 | Wisma UOA II | No. 21, Jalan Pinang

50450 Kuala Lumpur/Malaysia | Tel: +60 (0)3-21660085 | Fax: +60 (0)3-21660087

Your contact:

Caroline Pelaez, caroline.pelaez@luther-services.com

Philipp Kersting, philipp.kersting@luther-services.com

Further contacts can be found on our website www.luther-services.com.



Hits the mark. Luther.

